

WHAT WE DO

We sit between your operating team and your legal team — doing the structural, strategic, and regulatory work that *lawyers don't ship* and that *founders shouldn't be figuring out alone*.

Token launches · Multi-entity structures · SAFT & SAFE design · Regulatory positioning · Climate-asset frameworks · Compliance architecture · Investor narrative for regulated verticals

This is the layer most founders only realize they need after something breaks at scale.

Built by an operator-attorney · Cravath litigation · CFTC regulatory fellowship · JD, Fordham Law
Two prior startup exits (*one Inc. 500, acquired by Maker Studios*) · Currently CEO of *Mālama Labs*, a climate dMRV infrastructure company

Who we work with

Founders raising pre-seed through Series A who are building in places the standard legal playbook doesn't fit:

- Token-launching companies that need structure before they hire BigLaw
- Climate & environmental infrastructure projects with credit, registry, or asset-tokenization components
- AI & data startups operating in regulated verticals
- Cross-jurisdiction businesses where US, EU, and offshore structures interact
- Crypto-native teams that need a coherent regulatory story before they fundraise

If your legal questions are routinely returning "it depends," you're probably in our zone.

Operator

\$8,500 / month

For pre-seed and seed-stage founders who need a structural partner, not a law firm.

INCLUDES

- > Up to 8 hours of advisory per month
- > Cap table, SAFE & contract structural review
- > Vendor and counsel referrals
- > Monthly working session
- > Async support via shared workspace

Right fit: equity-only startups, climate projects without token components, AI startups in lightly regulated verticals.

Architect

\$15,000 / month

For founders launching tokens, navigating multi-jurisdiction structures, or operating in heavily regulated verticals.

INCLUDES

- > Up to 16 hours of advisory per month
- > Token structure and launch design
- > SAFT, SAFE-T & instrument design
- > Regulatory positioning & risk mapping
- > Multi-entity setup with outside counsel
- > Investor & board prep for regulated raises
- > Bi-weekly working sessions

Right fit: pre-launch token companies, DePIN networks, climate-asset issuers, regulated AI.

Project

From \$25,000

Flat-fee engagements for specific deliverables. Scoped per engagement, defined timelines.

EXAMPLES

- > Token launch structuring memo & execution roadmap
- > Multi-entity setup across US, Cayman & EU
- > Regulatory positioning memo for a fundraise
- > SAFT documentation & instrument design
- > Counsel selection & engagement management

Right fit: founders with a specific, time-boxed structural problem that doesn't need an ongoing retainer.

How we work

01

Intro call

30 minutes. We figure out if there's a fit. No pitch.

02

Scope

Statement of work or retainer agreement within 48 hours.

03

Onboard

Welcome packet, shared workspace, kickoff within the first week.

04

Operate

Monthly sessions, async support, regular structural reviews.

What we don't do

We're not a law firm. We don't give legal advice. We don't represent clients in legal matters. We don't file regulatory submissions on your behalf.

We do the structural and strategic work upstream of legal, and we coordinate with the counsel you retain. For any matter requiring legal advice or representation, you'll work with an attorney you separately engage — and we'll help you find the right one.

Recent work

- 01 Restructured a \$4M-raised climate startup's cap table and SAFT obligations ahead of Series A.
- 02 Designed token launch structure and regulatory positioning for a DePIN environmental data network.
- 03 Built multi-entity framework for a cross-jurisdiction AI compliance startup.
- 04 Coordinated regulatory memo and counsel selection for a tokenized real-world asset issuer.
- 05 Advised on instrument design and investor narrative for a \$6M seed in regulated climate finance.

Beneficial Technology

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Beneficial Technology is a Delaware limited liability company providing strategic and structural consulting services. We are not a law firm and do not provide legal advice.

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